

Madrid, 27 de mayo de 2020

Elaia Investment Spain, SOCIMI, S.A. (la "**Sociedad**"), en cumplimiento con lo previsto en el artículo 227 del Real Decreto Legislativo 4/2015 de 23 de octubre, por el que se aprueba el texto refundido de la Ley de Mercado de Valores, y disposiciones concordantes, así como en la Circular 06/2018 del Mercado Alternativo Bursátil ("**MAB**") sobre información a suministrar por empresas en expansión y SOCIMI incorporadas a negociación en el MAB, por medio de la presente publica la siguiente,

#### OTRA INFORMACIÓN RELEVANTE

Con fecha 26 de mayo de 2020, a las 11h00, se celebró en Madrid, en la calle Serrano 16, 5º derecha, y por videoconferencia, la Junta General Ordinaria de Accionistas de la Sociedad, en primera convocatoria, con la concurrencia personal o por representación de accionistas titulares de 11.218.913 acciones, representativas del 99,35% del capital social (incluida la autocartera).

En dicha sesión, se sometieron a deliberación de los asistentes todos los puntos del orden del día de la convocatoria publicada, entre otros, mediante hecho relevante de fecha 24 de abril de 2020 y se adoptaron por unanimidad de los asistentes con derecho a voto (con exclusión de la autocartera), representativos del 99,22% del capital social presente con derecho a voto, los siguientes acuerdos:

1. Examen y aprobación de las cuentas anuales individuales correspondientes al ejercicio social cerrado a 31 de diciembre de 2019. Análisis del informe de auditoría y del informe de gestión.
2. Examen y aprobación de las cuentas anuales consolidadas correspondientes al ejercicio social cerrado a 31 de diciembre de 2019. Análisis del informe de auditoría y del informe de gestión consolidado.
3. Examen y aprobación de la gestión desarrollada por el Consejo de Administración durante el ejercicio social cerrado a 31 de diciembre de 2019.
4. Examen y aprobación de la propuesta de aplicación del resultado correspondiente al ejercicio social cerrado a 31 de diciembre de 2019. Distribución de dividendos. El beneficio registrado por la Sociedad para el ejercicio cerrado a 31 de diciembre de 2019 asciende a la cantidad de 5.198.250,55 €, con la siguiente aplicación:
  - Reserva legal: 519.825,06 €
  - Dividendos: 4.678.425,49 €

Se deja constancia de que los dividendos fueron satisfechos a los accionistas a cuenta del ejercicio 2019 entre el 7 y el 10 de abril de 2020. Dicha distribución de dividendos a cuenta fue aprobada por el Consejo de Administración en su reunión del 31 de marzo de 2020.

Se hace constar igualmente que la entidad de pago nombrada por la Sociedad es Renta 4 Banco, S.A. y el pago se hizo efectivo a través de los medios que IBERCLEAR pone a disposición de sus entidades participantes.

5. Ratificación del nombramiento por cooptación de D. Benoît Hérault y nombramiento de Doña Carole Faucher como consejeros de la Sociedad. Toma de conocimiento del nombramiento de D. Benoît Hérault como Consejero Delegado y Presidente del Consejo de Administración y de D. Raphael Andrieu como observador del Consejo de Administración.

6. Ratificación de la novación del Asset Management Agreement.

7. Nombramiento de auditores.

8. Delegación de facultades.

9. Redacción, lectura y aprobación del acta.

La documentación anterior también se encuentra disponible en la página web de la Sociedad.

**ELAIA INVESTMENT SPAIN, SOCIMI, S.A.**  
D. Benoît Hérault  
Presidente del Consejo de Administración



GENERAL SHAREHOLDERS MEETING  
26 MAY 2020

ELAIA INVESTMENT SPAIN

# AGENDA

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# A. FORMALITIES. INTRODUCTION

## FORMALITIES

- Attendance of the shareholders and verification of representation
- Quorum verification
- Constitution of the General Shareholders Meeting, with Chairman and Secretary to the Board acting as Chairman and Secretary of the meeting

## INTRODUCTION

- Introduction of the Chairman
- Context: General Ordinary Shareholders' Meeting
- Attendance of the registered advisor of the company (Renta 4)

## B. OVERVIEW OF 2019 – HIGHLIGHTS

**81,74 %  
occupancy rate**

**11,35 M € of  
assets sold  
87,8 M € of assets  
under promise**

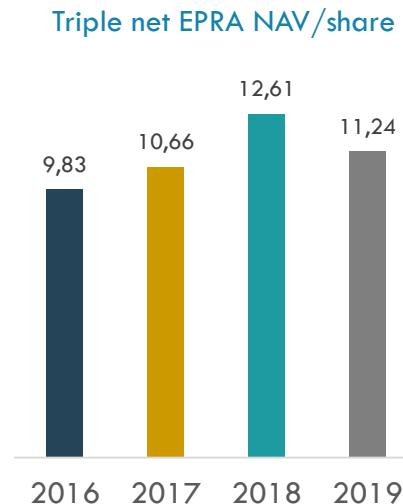
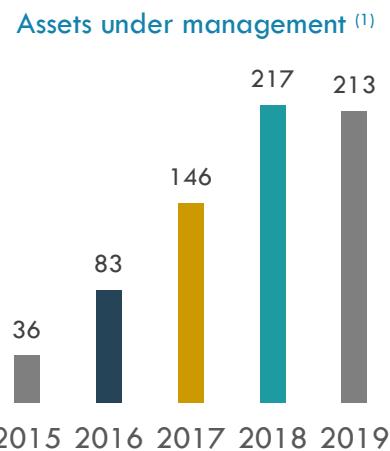
**13,8 M € of new  
financing raised**

**113.216 sqm of  
EIS portfolio**

**6,3 M €  
Spent capex on  
refurbishment  
projects**

**9,6 M €  
Net rental income**

# B. OVERVIEW OF 2019— KEY FIGURES AS OF 31 DECEMBER 2019

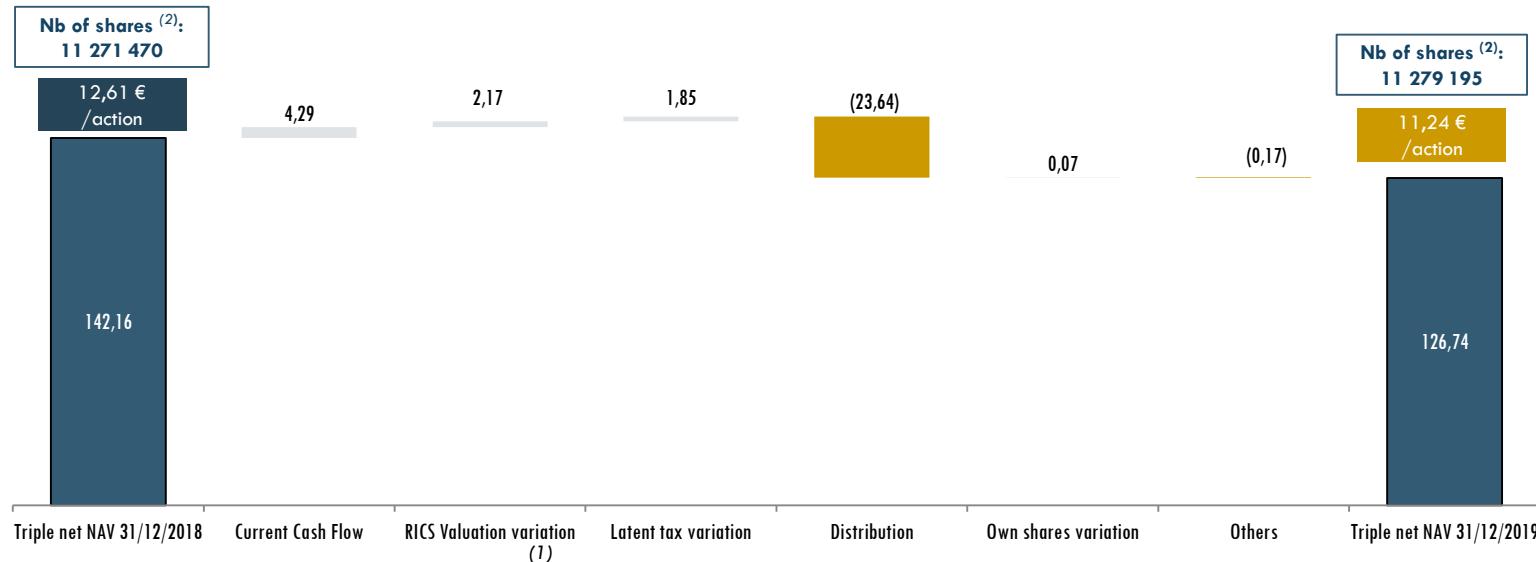


Valuation as  
of 31/12/2019  
213 M€

EPRA NNNAV  
2019  
126,7 M€

(1) Gross asset value, RICS valuations of Catella. Net asset value 210,3 M€

# B. OVERVIEW OF 2019— KEY FIGURES AS OF 31 DECEMBER 2019

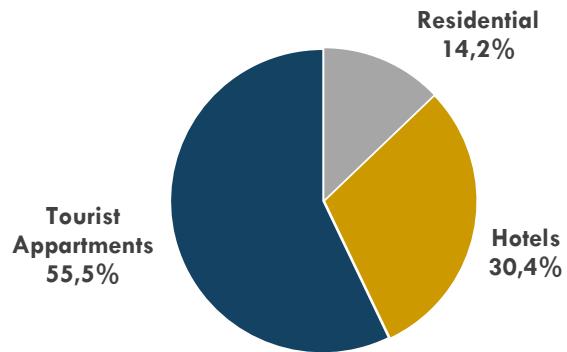


(1) Variation due to divestment of assets and variation LfL of the other assets

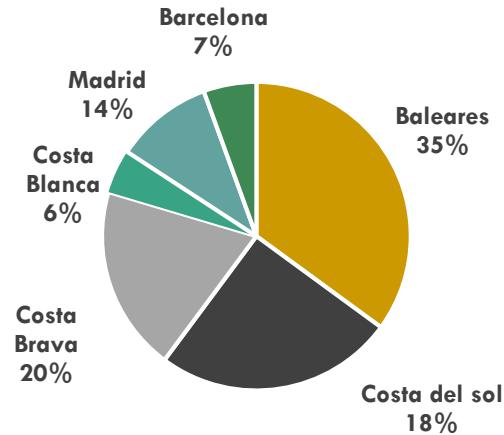
(2) Without 13 225 own shares (20 950 December 2018) of the liquidity contract

# B. OVERVIEW OF 2019— PORTFOLIO OVERVIEW AS OF 31 DECEMBER 2019

Portfolio distribution by use



Geographic distribution of the portfolio



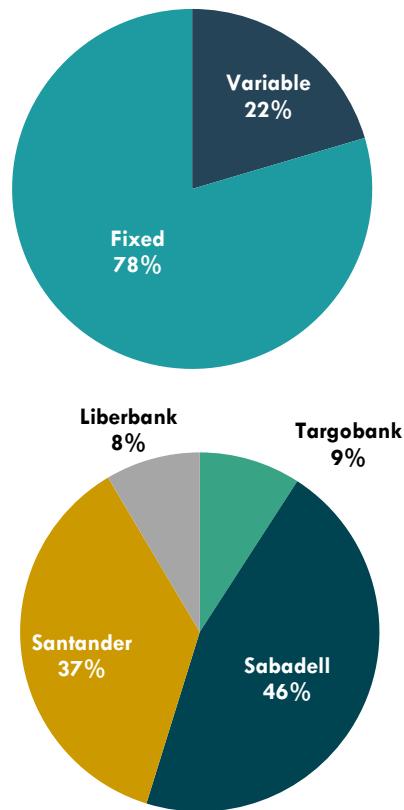
Assets under management  
213 M€<sup>(1)</sup>

Average maturity of the leases: 11,15 years

(1) Gross asset value, RICS valuations of Catella. Net asset value 210,3 M€

# B. OVERVIEW OF 2019— FINANCIAL SITUATION AS OF 31 DECEMBER 2019

Distribution of the debt by type



Average maturity  
8,8 years

Maximum maturity  
2031

ICR 2,03 x

LTV 36,9%

78,6 M € of total  
consolidated debt

# B. OVERVIEW OF 2019— FINANCIAL SITUATION AS OF 31 DECEMBER 2019

## CONSOLIDATED BALANCE SHEET AND P&L 2019

| <b>Assets (k€)</b>              | <b>31-12-19</b> | <b>31-12-18</b> |
|---------------------------------|-----------------|-----------------|
| Intangible assets               | 9               | 14              |
| Fixed assets                    | 246             | 316             |
| Property investments            | 82.608          | 164.607         |
| Financial instruments           | 1.749           | 2.317           |
| <b>Total non current assets</b> | <b>84.612</b>   | <b>167.253</b>  |
| Stocks                          | 76.826          | 67              |
| Accounts receivable             | 3.659           | 2.219           |
| Cash                            | 1.345           | 5.039           |
| Other assets                    | 6               | 18              |
| <b>Total current assets</b>     | <b>81.835</b>   | <b>7.343</b>    |
| <b>Total Assets</b>             | <b>166.448</b>  | <b>174.596</b>  |
|                                 |                 |                 |
| <b>P&amp;L (k€)</b>             | <b>31-12-19</b> | <b>31-12-18</b> |
| Revenue                         | 9.561           | 7.689           |
| Disposals                       | 2.457           | 539             |
| Asset Management fees           | -2.042          | -1.904          |
| Corporate Fees                  | -1.412          | -937            |
| Other taxes                     | -222            | -95             |
| D&A                             | -3.188          | -2.074          |
| Other expenses                  | 0               | 0               |
| <b>EBIT</b>                     | <b>5.153</b>    | <b>3.218</b>    |
| Financial result                | -2.112          | -1.457          |
| CIT                             | -1.940          | -60             |
| <b>Net Result</b>               | <b>1.102</b>    | <b>1.701</b>    |

| <b>Liabilities (k€)</b>             | <b>31-12-19</b> | <b>31-12-18</b> |
|-------------------------------------|-----------------|-----------------|
| Capital                             | 11.292          | 11.292          |
| Share premium                       | 28.470          | 50.005          |
| Legal reserve                       | 530             | 289             |
| Own shares                          | -147            | -221            |
| Consolidated reserves               | -993            | -173            |
| Shareholders contributions          | 41.200          | 41.200          |
| Profit and loss                     | 1.102           | 1.701           |
| <b>Total Equity</b>                 | <b>81.454</b>   | <b>104.093</b>  |
| Provision for risk and charges      | 10              | 10              |
| Bank debt                           | 71.245          | 62.269          |
| Other financial debts               | 1.215           | 1.248           |
| <b>Non current liabilities</b>      | <b>72.470</b>   | <b>63.527</b>   |
| Bank debt                           | 5.044           | 150             |
| Other financial debts               | 2.096           | 5.307           |
| Accounts payable                    | 2.551           | 644             |
| Other current debts                 | 2.832           | 875             |
| <b>Currents liabilities</b>         | <b>12.523</b>   | <b>6.976</b>    |
| <b>Total Equity and liabilities</b> | <b>166.448</b>  | <b>174.596</b>  |

# B. OVERVIEW OF 2019— FINANCIAL SITUATION AS OF 31 DECEMBER 2019

## INDIVIDUAL BALANCE SHEET AND P&L 2019

| Assets (k€)                     | 31-12-19       | 31-12-18       |
|---------------------------------|----------------|----------------|
| Intangible assets               | 6              | 8              |
| Fixed assets                    | 58.706         | 131.650        |
| Subsidiaries investment         | 24.560         | 24.405         |
| Financial instruments           | 1.462          | 2.061          |
| <b>Total non current assets</b> | <b>84.734</b>  | <b>158.124</b> |
| Stocks                          | 65.014         | 58             |
| Accounts receivable             | 1.065          | 965            |
| Cash                            | 1.246          | 2.911          |
| Other assets                    | 0              | 12             |
| <b>Total current assets</b>     | <b>67.326</b>  | <b>3.946</b>   |
| <b>Total Assets</b>             | <b>152.060</b> | <b>162.070</b> |
| P&L (k€)                        | 31-12-19       | 31-12-18       |
| Revenue                         | 9.501          | 6.619          |
| Disposals                       | 2.157          | 539            |
| Asset Management fees           | -2.042         | -1.904         |
| Corporate Fees                  | -1.168         | -873           |
| Other taxes                     | -206           | -73            |
| D&A                             | -1.948         | -1.760         |
| Other expenses                  | -24            | 0              |
| <b>EBIT</b>                     | <b>6.269</b>   | <b>2.549</b>   |
| Financial result                | -901           | -140           |
| CIT                             | -169           | -60            |
| <b>Net Result</b>               | <b>5.198</b>   | <b>2.349</b>   |

| Liabilities (k€)                    | 31-12-19       | 31-12-18       |
|-------------------------------------|----------------|----------------|
| Capital                             | 11.292         | 11.292         |
| Share premium                       | 28.470         | 50.005         |
| Legal reserve                       | 516            | 277            |
| Own shares                          | -147           | -221           |
| Shareholders contributions          | 41.200         | 41.200         |
| Profit and loss                     | 5.198          | 2.349          |
| <b>Total Equity</b>                 | <b>86.530</b>  | <b>104.902</b> |
| Provision for risk and charges      | 0              | 0              |
| Bank debt                           | 49.299         | 47.442         |
| Other financial debts               | 8.013          | 4.315          |
| <b>Non current liabilities</b>      | <b>57.312</b>  | <b>51.757</b>  |
| Provision for risk and charges      | 76             | 0              |
| Bank debt                           | 2.257          | 145            |
| Other financial debts               | 3.705          | 4.165          |
| Accounts payable                    | 1.705          | 1.100          |
| Other current debts                 | 474            | 0              |
| <b>Currents liabilities</b>         | <b>8.218</b>   | <b>5.411</b>   |
| <b>Total Equity and liabilities</b> | <b>152.060</b> | <b>162.070</b> |

# B. 2019 RESULT AND DIVIDEND DISTRIBUTION

Distribution per share

**0,41 €**

**2019 year result (profit) 5.198.250,55 €**

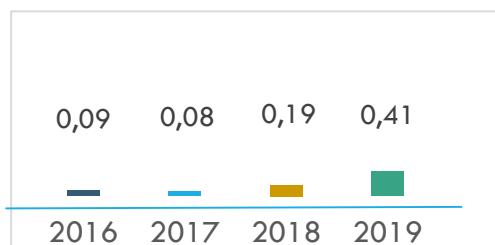
Ordinary dividend

Legal reserve

**4.678.425,49 €**

**519.825,06 €**

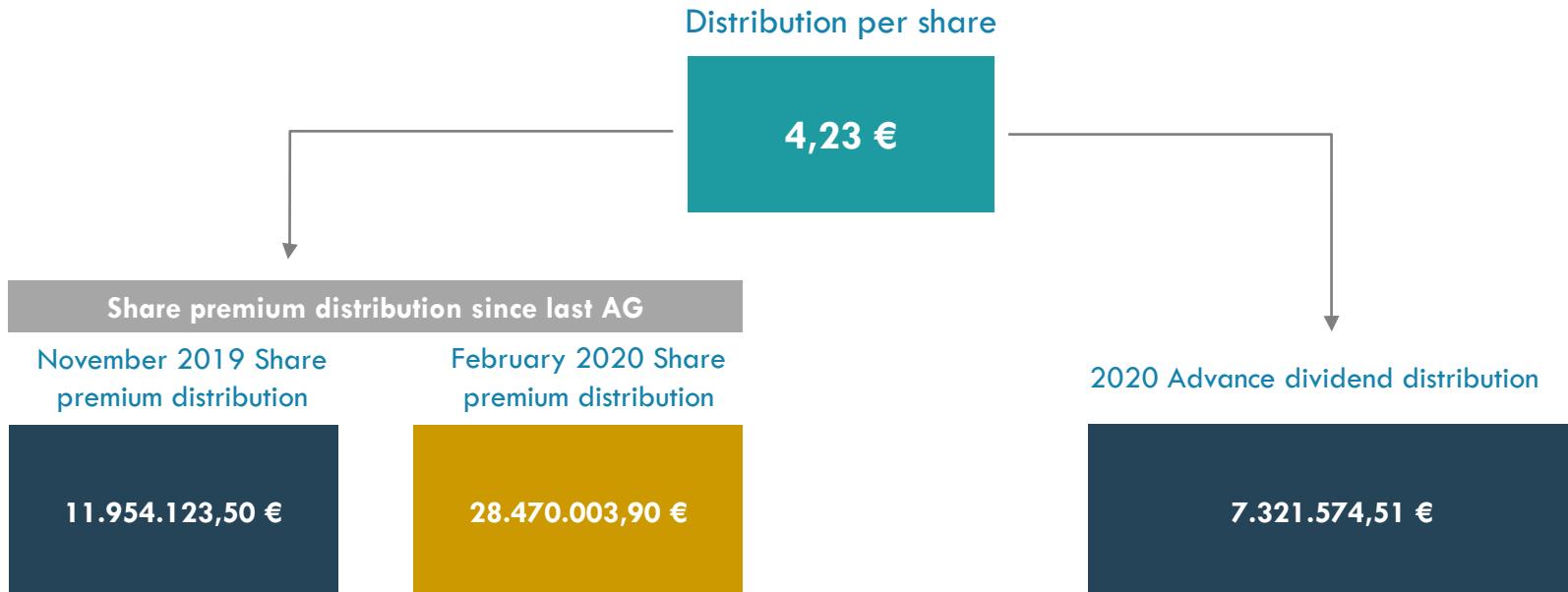
Evolution of the dividend per share  
(€/share)



Distribution calendar

- 2019 Advance dividend distribution made in April 2020 with the approval of the Board of Directors
- As a result, there will be no cash payed linked to the 2019 dividend

## B. 2019 OTHERS DISTRIBUTIONS SINCE LAST GENERAL ASSEMBLY



- Share Premium distribution of 11,9 M€ (1,06 €/share) realized in November 2019 by the approval of the Board of Directors Following authorization of the AG of 27<sup>th</sup> May 2019
- Share Premium distribution of 28,5 M€ (2,52 €/share) realized in February 2020 by the approval of the Board of Directors Following authorization of the AG of 27<sup>th</sup> May 2019. There is no share premium left in the company
- 2020 Advance dividend of 7,3 M € (0,65€/share) distribution made in April 2020 with the approval of the Board of Directors.

# C. OVERVIEW OF 1<sup>ST</sup> QUARTER OF 2020

## KEY FIGURES AS OF 20/05/20 & PERSPECTIVES

### LAST YEAR BUSINESS PLAN EXPECTED SALES

As mentioned in last shareholders meeting:

- Favorable market conditions gave the opportunity to sell some assets ahead of the initial Business Plan
- Portfolio selection criteria: value creation undertaken (light or heavy renovation), long-term contract in place with a stabilized rent and several levels of guarantees, diversity of operators, and the possibility of block sales → attractive to institutional investors
- Sales may concern either the assets or the companies holding the assets

According to this plan, Elaia signed late 2019 several promises of sale regarding 50% of company's assets.

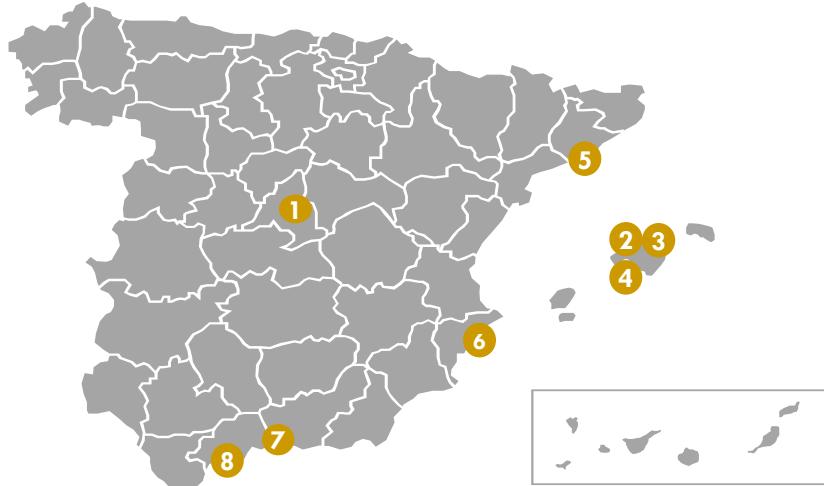
At the end of 31<sup>st</sup> march 2020, Elaia had successfully sold 5 Hotels and/or Tourist Apartments, a residential building in Madrid and units of other assets representing a total amount of 88,9 M€ (or 41,7% of its portfolio)

# C. EIS PORTFOLIO AS OF TODAY (1/2)

Following the sales that occurs in the first quarter of 2020, the remaining assets are:

| ACQUISITION              | ACQUISITION DATE | NAME          | LOCATION     | TYPE          | SURFACE                     | Nº Units   |
|--------------------------|------------------|---------------|--------------|---------------|-----------------------------|------------|
| 2015                     | 28-12-15         | BAILÉN        | Madrid       | Residential   | 1.725 m <sup>2</sup>        | 18         |
|                          | 23-12-15         | EL PUERTO     | Fuengirola   | Hotel         | 5.144 m <sup>2</sup>        | 198        |
|                          | 29-12-15         | FESTA         | L'Estartit   | T. Apartments | 10.934 m <sup>2</sup>       | 196        |
| 2016                     | 21-04-16         | LAS TERRAZAS  | Manilva      | T. Apartments | 15.391 m <sup>2</sup>       | 150        |
|                          | 29-06-16         | MARBELL       | Soller       | Hotel         | 3.914 m <sup>2</sup>        | 90         |
| 2017                     | 31-01-17         | CECILIA       | Porto Colom  | T. Apartments | 5.037 m <sup>2</sup>        | 115        |
|                          | 24-02-17         | SURFING PLAYA | Santa Ponsa  | T. Apartments | 3.191 m <sup>2</sup>        | 74         |
| 2018                     | 07-02-18         | ALFAZ DEL PI  | Alfaz del Pi | Hotel project | 30.256 m <sup>2</sup>       | 137        |
| <b>TOTAL AS OF TODAY</b> |                  |               |              |               | <b>75.592 m<sup>2</sup></b> | <b>863</b> |

# C. EIS PORTFOLIO AS OF TODAY (2/2)



Costa Brava / Costa Blanca



El Puerto (Pierre & Vacances)



Festa (Pierre & Vacances)



Las Terrazas (Pierre & Vacances)



Alfaz del Pi

Madrid

1



Mallorca

2



3



4



## D. COVID 19 IMPACT

COVID 19  
IMPACT

- On March 13, 2020 the Spanish government declared the state of alarm. After several extension, the state of alarm has been extended to June 7, 2020 (further extension possible)
- El decreto dated March 17, 2020 ordered the closure of hôtels, tourist apartements, campings... until the end of the state of alarm
- Following such decreto, our operators have stopped paying their rent (i.e. second quarter) based on both *force majeure* and *rebus sic standibus* concepts
- Deconfinement will happen in 4 phases: In phase 1, hôtels can open but not the common areas which is the case for all our hotels/tourist apartements. As of May 25, El Puerto, Las Terrazas and Estartit were in phase 1, Cecilia, Surfing and Marbell were in phase 2
- Elaia is currently discussing with its operators to agree on levels of rent payments during the state of alarm and in the following ramp up
- To provide liquidity for Elaia, Elaia has subscribed 3 ICOs from its lender. 2 have already been funded. One is waiting for the second package from the State.

# E. APPOINTMENT OR RENEWAL OF AUDITORS

## OVERVIEW

- Ernst & Young (EY) was appointed in order to carry out the audit for for exercises ending on 31 December 2017, 31 December 2018 and 31December 2019
- For the renewal of auditors we have asked proposal from 4 audit firms a proposal (EY, KPMG, PwC and Mazars)
- Mazars fees are 19k €. The others proposals received are above 33k €
- Need to formally appoint an auditor for the three year statutory period as EIS' account will need to be audited for MAB purposes, in this case, for exercises ending on 31 December 2020, 31 December 2021 and 31December 2022
- After this appointment period has elapsed on 31 December 2022, possible renewals of 1 year or more are possible.

# F. RATIFICATION OF THE NOVATION OF THE ASSET MANAGEMENT AGREEMENT

## OVERVIEW

In relation to the divestment process approved by the shareholders on May 27th 2019 and with the additional services provided by Batipart Management Spain, S.L.U. (before Elaia Management Spain, S.L.U.), the Board of Directors of the company approved on February 21st 2020 the novation of the Asset Management Agreement signed on April 21st 2016 including the following terms:

- Extraordinary remuneration of 300 000 € (VAT excluded)
- This remuneration does not refer to any existing agreement with the company and does not represent a fraction of the existing promote mechanism as per the Asset Management Agreement
- However, such extraordinary remuneration would be deducted from the promote Batipart Management Spain, S.L.U. should receive, if such promote would be activated in the future

# G. APPOINTMENT OF B HERAULT, C FAUCHER & R ANDRIEU

BENOIT  
HERAULT

Diplômé d'HEC (1989) et membre du barreau de Paris (1992), Benoît a commencé sa carrière au sein du cabinet Gide Loyrette où il a exercé pendant 6 ans (fusions & acquisitions, droit bancaire et restructuring, droit immobilier).

En 1996, il est recruté au sein d'Archon Group France (Goldman Sachs) où il exercera les fonctions de directeur juridique, directeur portfolio management puis Directeur Général. En 2000, il rejoint les équipes de Goldman Sachs à Londres au sein des fonds Whitehall où il exercera les fonctions de CFO Europe, co-head du fonds Mezzanine, directeur des acquisitions emerging markets.

Depuis 2011, il exerce des mandats de non executive director en immobilier et en dehors (notamment chez Marie Brizard Wines & Spirits). Après avoir été administrateur d'Eurosic, il rejoint Batipart Immobilier en 2018 et plus particulièrement sur l'Espagne.

Ses autres mandats en cours sont Alstria REIT AG (Allemagne, Administrateur indépendant), Shaftesbury Fund Management (Luxembourg, Administrateur indépendant), BILT (Luxembourg, Administrateur indépendant) et Westbrook France (senior advisor).

CAROLE  
FAUCHER

Diplômée de l'Ecole Normale Supérieure et de Sciences Po Paris, Carole a débuté sa carrière chez BNP Paribas CIB en 2007 au sein de l'équipe de conseil en fusions-acquisitions, avant d'évoluer en 2011 vers le financement d'acquisitions.

Courant 2012, elle a rejoint l'équipe de conseil en financement et restructuration de la banque Rothschild & Cie où elle conseillait les entreprises dans leurs problématiques de financement, de notation par les agences ou de communication financière.

En 2014, elle a rejoint Eurosic en temps que Chargée de Missions auprès de la Direction Générale. En 2015, après avoir contribué à sa constitution, elle prend la direction de Lagune, véhicule dédié aux loisirs et à la santé en Europe dont elle a assuré le développement (patrimoine sous gestion de 1,8 Md€ fin 2019).

Dans le cadre de ses activités Lagune elle a supervisé l'acquisition de 250 M€ d'actifs en Espagne et au Portugal. Depuis juillet 2019, elle dirige Anama, véhicule d'investissement dédié à l'hôtellerie murs & fonds en Europe. Elle n'a pas d'autre mandat en cours.



## H. COMMENTS AND QUERIES



## I. RESOLUTIONS

# FIRST RESOLUTION

## RESOLUTION PROPOSAL

- Approval of the individual accounts of the company for the fiscal year closed on 31 December 2019 (including balance sheet, P&L, state of changes of the net equity and state of cash movement)

# SECOND RESOLUTION

## RESOLUTION PROPOSAL

- Approval of the consolidated accounts of the company for the fiscal year closed on 31 December 2019 (including balance sheet, P&L, state of changes of the net equity and state of cash movement)

# THIRD RESOLUTION

**RESOLUTION  
PROPOSAL**

- Approval of the management carried out by the Directors during the fiscal year closed on 31 December 2019

# FOURTH RESOLUTION

## RESOLUTION PROPOSAL

- Approval of the allocation proposal of the 2019 profits (total 5.198.250,55 € of which 519.825,06 € shall be allocated in legal reserves and 4.678.425,49 € shall be distributed as ordinary dividends)

# FIFTH RESOLUTION

## RESOLUTION PROPOSAL

- Acknowledgement of the appointment of Mr. Benoît Hérault as Chairman and CEO of the Board of Directors. Ratification of its appointment as Director of the company
- Appointment of Ms. Carole Faucher as Director of the company
- Acknowledgement of the appointment of Mr. Raphael Andrieu as observer of the Board of Directors

# SIXTH RESOLUTION

## RESOLUTION PROPOSAL

- Ratification of the novation of the Asset Management Agreement

# SEVENTH RESOLUTION

## RESOLUTION PROPOSAL

- Appointment of Mazars as auditors of the company for a three-year period (2020-2022) regarding the individual and the consolidated accounts

# EIGHTH RESOLUTION

## RESOLUTION PROPOSAL

- General delegations of powers to the Board of Directors and specifically to the Chairman and the Secretary to the Board the execution of any formalities that need to be carried out in order to execute the agreements approved on today's meeting (e.g. notary deeds, registrations with the Commercial Registry, publications in the MAB)

# NINTH RESOLUTION

**RESOLUTION  
PROPOSAL**

- Approval of the proposed minutes of the meeting



ELAIA INVESTMENT SPAIN